

FIT Hon Teng Limited
鴻騰六零八八精密科技股份有限公司

2021 Q3 Results Announcement

二零二一年第三季度業績發佈會



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Agenda

3Q21 Financial Overview & Key Issues

4Q21 & 2022 Preview

3+3 Strategy Execution Updates

Belkin Updates

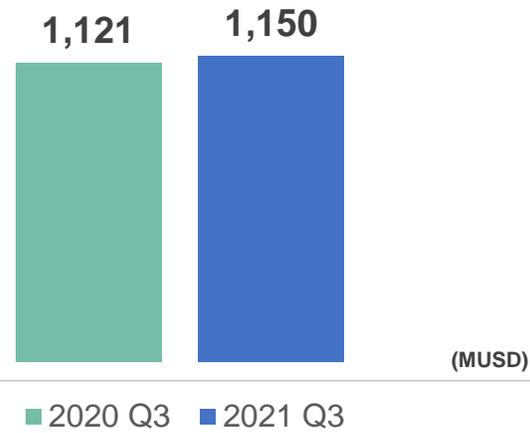
Q&A Section

3Q Financial Overview & Key Issues

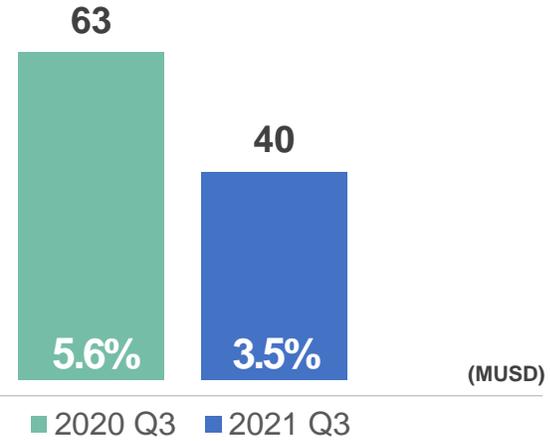
3Q21 Financial Highlight

FY2021 Q3

Revenue **+2.6%**

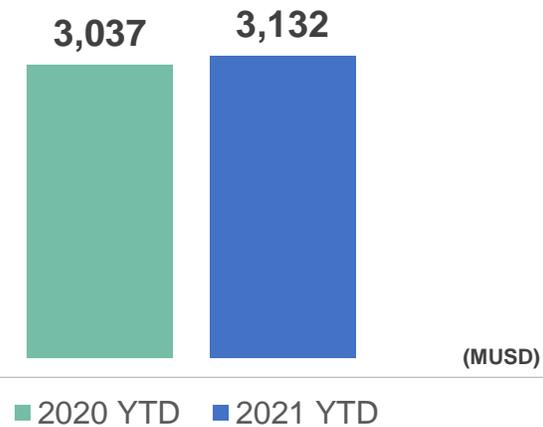


Net Income **-36.4%**

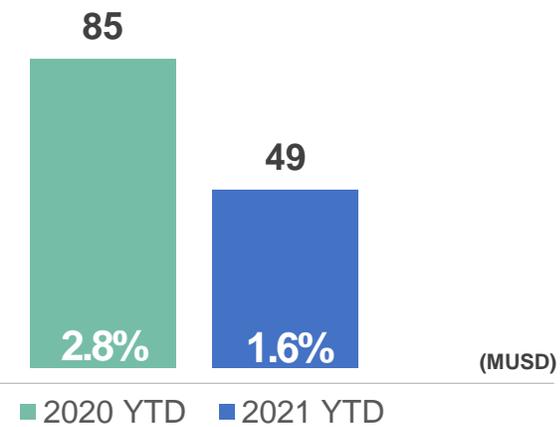


FY2021 YTD

Revenue **+3.1%**



Net Income **-42.1%**



3Q21 Business Updates

	QoQ	YoY	
Mobile 			<ul style="list-style-type: none">• QoQ growth in lightning cable• YoY impacted by in-box wired earphones removal
Communications Infrastructure 			<ul style="list-style-type: none">• Growth in copper products for data centers
Computer & Consumer Electronics 			<ul style="list-style-type: none">• Seasonality in 3Q and 2H• Growth in cables and copper products
Smart Accessories 			<ul style="list-style-type: none">• Beats TWS production
Connected Home 			<ul style="list-style-type: none">• Linksys business slow momentum
EV, Industrial and Medical 			<ul style="list-style-type: none">• Continue to expand in EV demand

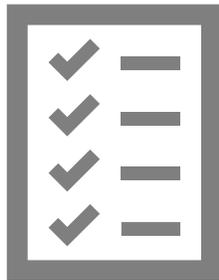
 > +15%  +5 – 15%  0 ± 5%  -5 – 15%  < -15%

3Q21 Key Issues



Systematic Risks:

1. COVID in Vietnam
2. Foreign Exchange Differences
3. Force Majeure



Business Updates:

1. SSI Merger
2. Linksys Spin-off
3. Kantatsu Lawsuit

4Q21 & 2022 Preview

2H21 Revenue Outlook Updates



Mobile



Communications Infrastructure



Computer & Consumer Electronics



Smart Accessories



Connected Home



EV, Industrial and Medical

HoH



YoY



> +15%
 +5 - 15%
 0 ± 5%
 -5 - 15%
 < -15%

4Q21 Business Updates

		QoQ	YoY	
Mobile				<ul style="list-style-type: none"> • Benefit from new model launch • Impact by in-box wired earphones removal
Communications Infrastructure				<ul style="list-style-type: none"> • Growth in copper products for data centers • Optical supply chain chipset constraint
Computer & Consumer Electronics				<ul style="list-style-type: none"> • Minimal impact from customer supply constraint
Smart Accessories				<ul style="list-style-type: none"> • New Beats TWS mass production • Belkin seasonality
Connected Home (without Linksys)				<ul style="list-style-type: none"> • Overall demand slow down
EV, Industrial and Medical				<ul style="list-style-type: none"> • Continue to expand in EV demand

2022 Preview

- Challenging fundamental with system risks remain
- Executing long time strategy

3+3 Strategy Execution Updates

2H21 Key Products Updates



Beats TWS New Model
& Micro Speaker



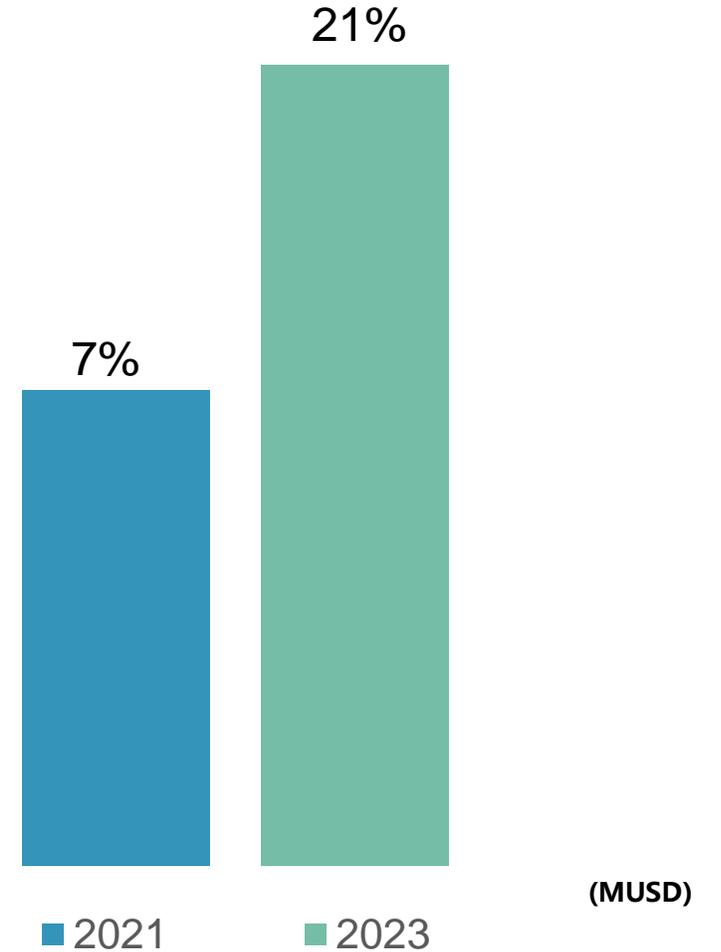
New Generation 5G AIoT
DDR5, PCIe 5.0, SKT-V



TESLA CPD, eBike, FAKRA
& Wireless Charger



Revenue Mix Forecast



Belkin Update

Belkin

2021 YTD YoY

Revenue

+21%

Gross Profit

+22%

Operating Profit

+19%



Mobile Power



Audio



Screen + Protection



Connectivity

Q&A section



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THANK YOU!



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